

Degree Map
WP Online – MBA with Marketing Concentration
 Start Date: Fall 2, 2026
 Students Who Get All Foundation Courses Waived
 Expedited Track – 10 months

Fall II 2026	Spring I 2027	Spring II 2027	Summer I 2027	Summer II 2027
RPS 6100 - Influence, Persuasion and Negotiation Strategy – 3 credits	FIN 6550 - Financial and Economic Global Strategy – 3 credits	MGT 6570 - Innovation, Strategy and Corporate Sustainability – 3 credits	MKT 7900 – Consumer Behavior – 3 credits	MBA 6700 - Integrated Learning Capstone – 3 credits
ENT 7300 – Marketing for Entrepreneurship – 3 credits	ENT 7600 – Innovation Management in the Age of Artificial Intelligence – 3 credits	*MKT 7960 – Marketing Strategy – 3 credits	**MKT 7880 - Global Marketing – 3 credits	MGT 6050 - Business Analytics for Strategic Decision Making – 3 credits

- *Course is only offered once per year academic year during this session.
- **Course is only offered in this semester each academic year.
- Prerequisite courses, when applicable, must be taken or registered for in a prior session.
- MBA 6700 should be taken in one of the final two 7-week sessions of the program & requires a prerequisite override from your advisor – (Brian Grzymkowski, grzymkowskib@wpunj.edu)